



Mike Mack

As a business strategist, Mike helps align all of the moving parts of a business. He has shared his expertise and experience with many companies, specifically in the areas of sales management and business development strategy. Mike is regarded as a “master networker” and makes a genuine effort to connect with people at all levels, supporting their goals and initiatives. Mike has learned the value of hard work and respect for people in his community, having served as President of the Rotary Club of Edmonton Mayfield and Area Governor for Toastmasters International.

Mike has extensive experience working in various sectors with both large corporate clients and small business enterprises. Companies witness a positive transformation in their team focus, and they see measurable results as Mike masterfully turns their soft skills into hard assets. His drive and passion are evident in whatever challenge he takes on, and clients are immediately able to see the value he adds to their company. Most importantly, they quickly come to trust him and his advice while making vital business decisions. He delivers what he promises. Mike’s workshops are informative, and they go beyond information delivery to galvanize teams into action and get them excited about becoming part of the business growth and improvement process, not just witnesses to it.

Mike writes a weekly Blog titled, “Connecting the Dots” and has articles published through www.salesopedia.com (Networking for Keeps; Connection, Connect, Connecting; Don’t Keep Score).

Mike holds an MBA from Athabasca University and has a proven leadership track record in Corporate Canada that spans 26 years. He is a Fellow of The Institute of Canadian Bankers and is also a member of CAPS (Canadian Association of Professional Speakers, Edmonton, Alberta Chapter).

Jean Kelley Leadership Alliance

8086 S. Yale #141 • Tulsa, OK 74136 • 918.493.5030 • jkelly@jeankelley.com